

# Taking Care of Business. That's **IT**.

Relying on a true IT partner that delivers the level of service your business requires has proven to be a successful model for life science, biotech and pharmaceutical companies. We offer expertise, accountability and outcomes specifically designed for Biocom Members.

## Our Biocom Member Offerings

### managIT Services

centrexIT offers a full suite of IT services designed to meet your needs. We've got you covered with our 24/7 service desk, monitoring and alerting support, cybersecurity and risk management, and strategic consulting and planning services.

- ▶ Biocom California Member Services: IT services for 15+ users.
- ▶ Growing Member Package: Support package for Members with fewer than 15 users that are expecting growth within 12 months.
- ▶ managIT Labor: Discounts are also available for labor services that are not included in the support service offerings, such as additional cybersecurity, risk, strategic planning, or other professional services. Eligibility varies.

### guardIT Products and Services

Our managed cybersecurity services range from integrated solutions to à la carte risk management services designed to reduce the risk of vulnerability to perceived threats.

- ▶ HIPAA Risk Assessments
- ▶ Cybersecurity Essentials (*includes dark web monitoring, email phishing campaigns, and cybersecurity awareness trainings*)

### cloudIT Products and Services

A variety of cloud-computing solutions\* are available for Members looking for secure operations without the regular maintenance of physical servers. Options include private, public and hybrid clouds.

### buildIT Products and Services

Our project team designs and executes projects\* designed to refresh or rebuild a Member's network infrastructure, along with coordinating new application installations.

### Dedicated Staffing

centrexIT offers full-time dedicated support staffing to address the needs of our Clients requiring specialized coverage. We provide management and human resource functions for these employees. Employees follow all centrexIT policies and procedures, with Client's policies and procedures incorporated as necessary.

### Hardware

Our preferred hardware suppliers, such as Lenovo, Cisco, etc., provide the top products in the industry for our Clients.

*\*Services will vary based on Member needs.*

## Member Discounts

### managIT Discounts

Biocom service discounts are determined by the number of users and complexity of your network – typically between 10-12%. Growing Member Package is exclusive to Biocom Members only.

- ▶ Member Services: start at \$2700/month (*non-member \$3000/month*)
- ▶ Growing Package: starts at \$2200/month (*Biocom Member-exclusive package*)
- ▶ Labor: Up to 10% labor discount (*eligibility varies*)

### guardIT Discounts

- ▶ HIPAA Risk Assessments: 10-15% Discount
- ▶ Cybersecurity Essentials: 15% Discount

### cloudIT Discounts

- ▶ 10% one-time project discount (applies towards the cost of cloud project labor only)

### buildIT Discounts

- ▶ 10% one-time project discount (applies towards the cost of project labor only)

### Staffing Discounts

Pricing is needs based (experience, duration, etc.), and discounts vary based on support needs. Biocom Members receive a discounted rate determined at time of costing.

### Hardware Discounts

- ▶ Volume discounts, varies per supplier